Selected Public Value Projects

Andrew Hollo Director and Principal Consultant Workwell Consulting





Andrew Hollo is Director of Workwell Consulting. Andrew is one of Australia's leading experts in realising the potential of organisations and groups to develop 'big ideas' and gain collective results. He does his best work in demanding, complex sectors and where work across organisational and sector boundaries is required. He has a high level of skill in getting diverse views to the highest value, and clear conceptual agreement in the shortest possible time. In 20 years, Andrew has led over 500 projects for clients who deliver substantial public value: government and non-government, privately held and non-profit.

Some recent / current projects involving complex multi-stakeholder strategy development:

- Led / facilitated strategy formulation, business improvement and reporting & assurance systems for numerous public and private Acute Health Networks, Rural Health Services, Community Health Services, Mental Health, Disability and Aged Care services (2007 - current).
- Developed organisational strategy, commissioning planning, and organisational design for Primary Health Networks in VIC, TAS, NSW (2016 - current).
- Developed organisational strategy and bid strategies for numerous housing and human service organisations Australiawide (2010 - current).
- Developed future vision (Community Plans) and
 4-year strategy (Council Plans) for numerous metropolitan and rural local governments (2008 - current).
- Assisted clients to develop and enlist support for breakthrough concepts including a Wellbeing Strategy for Catholic Education Western Australia and a City of Wellbeing concept with City of Maroondah (2016 - 2019).
- Developed organisational strategy for member-based advocacy organisations such as Australian Institute of Company
 Directors (current) and numerous healthcare membership groups (2010 - current)

- Strategy formation with statutory authorities and regulators, including Magistrates and Children's Courts, Victorian Curriculum and Assessment Authority, Environment Protection Authority and Victorian Inspectorate (2011 current)
- Developed strategic directions for organisations operating on the boundary between public and private value, including Victorian Land Registry Services (VLRS), Australian Packaging Covenant Organisation (APCO), Melbourne Convention and Exhibition Centre (MCEC) and Victorian Agriculture Services (AVS) (2019 - current).
- Guided the development of multi-stakeholder partnerships concerned with issues such as catchment wide health service planning (VIC), human service workforce planning (VIC), primary mental health (TAS and NSW) and coordinated child and family services (VIC) and accident compensation research (VIC).

From Impossible to Possible: Two Simple Rules to Assure Exceptional Public Value. 2nd Edition (2019)



Core capabilities include:

- Strategy creation, especially where simplicity is sought in complex operating environments.
- Session facilitation, particularly where differing paradigms exist or where agreement is not easily gained.
- Design of conceptual models / frameworks requiring synthesis of complex ideas.

